



2026

Best EXIM IMPORTS AND
EXPORTS,
INDUSTRIAL CONSULTANTS

MSME AND FOOD PROCESSING

End-to-End Business Advisory & Project Implementation Services

At Best EXIM and Industrial Consultants, we provide comprehensive end-to-end business advisory services, assisting our clients from conceptualisation to commissioning. We offer expert guidance in Detailed Project Report (DPR), Techno Viability Report (TEV), regulatory approvals, export-import facilitation, financial structuring, technology integration and branding to ensure seamless project execution and long-term growth.

1. Business Planning, Strategy & Advisory

A strong business foundation begins with thorough planning and analysis. Our strategic advisory services help entrepreneurs and organisations convert their ideas into successful and sustainable ventures.

Scope of Work:

- A) i. Idea Validation & Market Feasibility:** We assess the technical and financial viability of your business idea through market studies, demand analysis and feasibility evaluations.
- ii. Business Model Advisory:** We design an efficient and scalable business model aligned with your goals and available resources.
- iii. Financial Projections & ROI Planning:** We prepare detailed project cost estimates, revenue models, profitability projections and break-even analyses for investors and banks.
- iv. Growth & Expansion Planning:** We assist in identifying opportunities for diversification, capacity enhancement and regional expansion.
- v. Project Reports & Presentations:** We develop Detailed Project Reports (DPRs) and financial documentation required for funding and government incentives.
- B) i. Startup Advisory:** We provide end-to-end advisory services to help entrepreneurs establish and grow their businesses. Our services include business planning, company registration, regulatory compliance, project reports, and government scheme guidance. We assist startups in identifying business opportunities and developing effective growth strategies. Our expert guidance helps businesses build a strong foundation and achieve long-term success.

ii. Startup Funding: We assist startups and entrepreneurs in identifying suitable funding opportunities to support business growth and expansion. Our services include funding eligibility assessment, preparation of project reports, financial documentation, and guidance on government grants, subsidies, and loan schemes. We help businesses connect with suitable financial institutions and funding programs to improve their chances of securing financial support.

iii. Insurance Advisory: We provide insurance advisory services to help businesses select suitable insurance coverage based on their operational needs and risk exposure. Our services include guidance on commercial insurance, property insurance, fire and machinery insurance, employee coverage, and liability insurance. We help businesses understand policy terms, assess risks, and choose appropriate coverage to protect their assets, operations, and financial interests.

iv. MSME Advisory: We provide comprehensive advisory services to Micro, Small, and Medium Enterprises (MSMEs) to support business growth and operational efficiency. Our services include Udyam Registration, government subsidies, MSME loan assistance, project report preparation, and statutory compliance guidance. We help businesses identify suitable central and state government schemes, financial assistance, and incentives to improve competitiveness and achieve sustainable growth.

iv. Franchise Advisory: We offer franchise advisory services to entrepreneurs and businesses looking to expand through franchising or invest in established franchise opportunities. Our services include franchise model development, business feasibility assessment, investment planning, franchise documentation, and market research. We assist businesses in identifying suitable franchise partners, evaluating investment opportunities, and developing effective expansion strategies for long-term success.

2. Land Selection & Infrastructure

Selecting the right project location is crucial for operational success. We offer complete land and infrastructure support to ensure a smooth setup process.

Scope of Work:

- **Location Advisory & Due Diligence:** Assistance in identifying suitable industrial or commercial land based on zoning and accessibility.
- **Land Verification & Acquisition:** End-to-end support in documentation, title verification and registration.
- **Zoning & Environmental Compliance:** Ensuring that land use adheres to environmental and government norms.
- **Infrastructure Setup:** Support for utilities like power, water, roads and connectivity.
- **Civil Drawings & Total Station Surveys:** Preparation of layout plans and site development drawings.

3. Banking & Financial Services

- **Bank Finance Advisory:** End-to-end support for arranging term loans and working capital facilities, including project feasibility assessment, preparation of loan applications, CMA data, and financial projections. We coordinate with banks and financial institutions, support credit appraisal discussions, address queries and documentation requirements, and assist through sanction, disbursement, and post-sanction compliance.
- **Detailed Project Report (DPR):** Preparation of a comprehensive and bankable DPR covering project concept, technical feasibility, financial projections, market analysis, raw material assessment, implementation schedule, and risk analysis to support investor and lender evaluation.
- **Techno-Economic Viability (TEV) Study:** A TEV Study evaluates both technical soundness and financial viability of the project. It helps identify potential risks, assess repayment capability, and determine the overall economic sustainability of the project before funding approval.
- **Prefeasibility Studies:** Preliminary assessment of a project's viability based on technical, financial, and market factors. Helps investors make informed decisions before undertaking detailed planning
- **Finance & Accounting:** End-to-end financial management including bookkeeping, accounting, MIS reporting, compliance, and financial controls. Enables efficient business operations and informed decision-making.
- **Working Capital Management:** Optimization of cash flow, inventory, receivables, and payables to ensure smooth business operations. Helps maintain liquidity and improve operational efficiency.
- **Financial Planning & Analysis:** Strategic budgeting, forecasting, financial modeling, and performance analysis to support business growth. Provides insights for effective financial decision-making.
- **M&A & Valuation:** Advisory services for mergers, acquisitions, business restructuring, and valuation of companies or assets. Assists clients in making informed investment and transaction decisions.
- **Fund Raising & IPO:** Assistance in raising capital through debt, equity, private placements, venture capital, or public offerings. Supports businesses in securing funds for expansion and growth.

- **Start-up Setting Up:** End-to-end support for new business establishment including registrations, compliance, funding strategy, and operational setup. Helps entrepreneurs launch businesses efficiently
- **Business Scaling Up:** Strategic support for expanding business operations, increasing market reach, improving profitability, and strengthening organizational capabilities. Focused on sustainable growth.
- **Business Transformation:** Comprehensive restructuring of business processes, technology, and operations to improve performance and competitiveness. Enables organizations to adapt to changing market conditions.

4. Business Registrations & Compliance Services

Legal structure and compliance are essential for business credibility and stability. We provide complete support for business incorporation, statutory registrations and documentation.

Scope of Work:

- **Company Registration:** Assistance in registering Private Limited, LLP, Partnership or Proprietorship entities as per your business requirement.
- **Statutory Registrations:** PAN, TAN, GST, Professional Tax and other mandatory compliances.
- **Sector-Specific Licences:** Guidance for industry-specific licences such as FSSAI, Drug License, etc.
- **Legal Documentation:** Drafting of MOUs, NDAs, partnership deeds, service agreements and vendor contracts.
- **Compliance Management:** Ensuring all registrations and renewals are completed as per applicable laws

5. Statutory / Regulatory Approvals

Comprehensive support for obtaining all necessary statutory approvals required for establishing and operating the plant.

- I) **a) Single Desk / Common Application Clearance** – Coordination with state-level single-window system for faster approvals.
- b) Factory Approval** – Registration under Factories Act for construction and operation along with Drawings – Preparation and submission of detailed technical and architectural drawings as required by statutory authorities.
- c) Pollution Approval (CFE & CFO)** – Consent for Establishment (CFE) and Consent for Operation (CFO) from Pollution Control Board.
- d) Groundwater Approval** – Permissions for borewell/drinking/industrial use.
- e) Electrical Department Approval** – Sanction and synchronization approvals for energy usage and grid connectivity.

f) Labour Department Registration – Compliance with labour welfare and employment regulations.

g) DTCP / Any Urban Body Approval – Approval of site layout, land use, and building plans from Directorate of Town and Country Planning (DTCP) or any Urban body as applicable along with Drawings – Preparation and submission of detailed technical and architectural drawings as required by statutory authorities

II) a) Fire Approval (Fire NOC & Drawings) – Preparation and submission of fire safety layout drawings and obtaining Fire No Objection Certificate (NOC) from the Fire Department for building safety and compliance.

6. DGFT & Export–Import Services

Duty Exemption & GST Refund Benefits.

Our advisory focuses on enabling exporters to legally avail duty exemptions and GST refunds under the Foreign Trade Policy (FTP) and GST laws. Through proper scheme selection, documentation, and compliance management, we help clients reduce customs duty outflow, optimise working capital, and ensure timely refund of eligible GST, while maintaining full regulatory compliance with DGFT, Customs, and GST authorities.

Scope of Work:

- **IEC (Import Export Code) & MSME Registration.**
- **Digital Signature Certificate (DSC), FSSAI Licence, Certificate of Origin (CoO), REX / IEM / IES certifications.**
- **EPCG & Advance Authorisation Schemes:** Assistance for EPCG (Import) enabling **zero customs duty import of capital goods** and **Indigenous EPCG allowing refund of 18% GST on domestically procured machinery**, subject to FTP and EO compliance. Services include licence application, EO fixation and monitoring, compliance reporting, and licence closure. We also provide end-to-end support for **Advance Authorisation for duty-free import of raw materials and consumables** used in export production, including postauthorisation compliance.

- **Import Management System:** CHIMS, SIMS, PIMS, NFMIMS, etc., for import and export monitoring.
- **Customs Services:** Efficient clearance, ICEGATE registration, Authorised Dealer Code, AEO (Authorised Economic Operator) facilitation.
- **Registered Cum Membership Certificate (RCMC) all Councils:**

Authority	Product Coverage
APEDA	Agricultural & Processed Food Products
CHEMEXCIL	Readymade Garments
CHEMEXCIL	Chemicals, Dyes, Cosmetics
CAPEXIL	Chemicals, Minerals, Granite, Agro Products
CEPC	Carpets & Floor Coverings
CEPCI	Cashew Products
CLE	Leather & Leather Products
EEPC India	Engineering Goods
ESC	Electronics & Software
EPCH	Handicrafts
EPCES	EOUs & SEZ Units
FIEO	Multi-product Exporters
GJEPC	Gems & Jewellery
HEPC	Handloom Products
IOPEPC	Oilseeds & Produce
PDEXCIL	Powerloom Fabrics
PEPC	Project Exports

Authority	Product Coverage
PHARMEXCIL	Pharmaceuticals
PLEXCONCIL	Plastics & Polymers
SEPC	Services Exports
SHEFEXIL	Shellac, Forest Products, CBG By Products, Oranic Products
SGEPC	Sports Goods
SRTEPC	Synthetic & Rayon Textiles
TEXPROCIL	Cotton Textiles
WWEPC	Wool & Woollen Products
Coir Board	Coir & Coir Products
Coffee Board	Coffee
Coconut Development Board	Coconut Products
Marine Products Export Development Authority (MPEDA)	Marine Products
Rubber Board	Rubber & Rubber Products
Spices Board	Spices
Tea Board	Tea
Tobacco Board	Tobacco Products
Silk Mark Organisation / Silk Sector Authority	Silk Products
Wool Industry Export Promotion Organisation	Wool Industry Products
Indian Silk Export Promotion Council / Related Silk Authority	Silk Exports

7. Government Incentives & Subsidies

We help clients identify, apply for and obtain various subsidies and incentives offered by State and Central Governments to promote industry growth.

I) Central Government Schemes - We provide end-to-end advisory and facilitation support to MSMEs, food processing units, and other sector enterprises to identify, apply for, and successfully avail subsidies and incentives offered by the Central Government

- **MSME Sector Schemes (Government of India):** Advisory and assistance under Ministry of MSME schemes covering capital subsidy, credit-linked incentives, technology upgradation, quality certification, and market development support.
- **Food Processing Sector Schemes (MoFPI):** Support for MoFPI schemes such as PMFME, PLISFPI, and Mega Food Parks, including eligibility assessment, DPR support, application filing, and coordination with authorities.
- **GOBARdhan Scheme – Subsidy:** Eligible CBG projects can receive Capital Assistance of installed CBG capacity, covering eligible plant machinery, feedstock aggregation and organic manure/value-addition infrastructure
- **Interest Subvention Schemes (Central Government):** Assistance in availing central interest subvention on term loans and working capital loans for eligible MSME and food processing units through bank coordination and claim submission.
- **Sector-Specific Central Incentives:** Advisory on applicable central government incentives for manufacturing, services, export-oriented units, renewable energy, agro-based, and allied sectors.
- **Application, Compliance & Disbursement Support:** End-to-end support from application preparation and documentation to liaison with authorities and follow-up until subsidy sanction and disbursement.

II) State Government Schemes - State Governments offer various incentives and policy-driven benefits to promote industrial development, renewable energy, and sustainable projects. These schemes aim to reduce project capital costs, operating expenses, and financing burdens while encouraging investments at the state level. We assist clients in identifying applicable state incentives and facilitating approvals in line with respective state.

- **Capital Subsidy & Interest Subvention** – State-level financial support to reduce project cost and loan interest burden.
- **Power Tariff Concessions** – Preferential power purchase rates for renewable and bio-energy plants.
- **Electricity Duty & Tax Exemptions** – Waivers on electricity duty, wheeling charges, and cross-subsidy surcharges.
- **Land Lease & Stamp Duty Benefits** – Subsidized industrial land rates or longterm leases in renewable energy parks.

8. GST, Tax & Compliance Management

Proper tax management and statutory compliance are vital for operational integrity. Our experts handle taxation and legal compliance efficiently to keep your business audit-ready.

Scope of Work:

- **GST Registration Assistance**
- **Preparation and Filing of GST Returns**
- **Advisory on GST Planning and Compliance**
- **Audit and Assurance Services**
- **Input Tax Credit Management**
- **Representation in GST Disputes and Assessments**
- **TDS / TCS Return Filing**
- **Annual ITR Filing**
- **IT Certifications**
- **Annual Compliances**
- **Assessment, Audit, Amnesty Schemes**
- **Notices, Appeals and Refunds**
- **Business Transfers**
- **Tax Advisory**
- **ROC Compliance & Corporate Governance**
- **Transfer Pricing & International Tax**

9. Quality Certifications

We provide end-to-end consultancy and certification support to help businesses implement recognized quality, safety, and compliance standards, enhancing operational efficiency, regulatory compliance, and market credibility.

We provide end-to-end consultancy and certification support for implementation and compliance with national and international quality standards. Our services include:

A. Quality certificates

- ISO Certifications (ISO 9001, ISO 14001, ISO 22000, ISO 45001, etc.)
- HACCP Certification
- Organic Certifications
- GMP Certification
- KOSHER Certificate
- HALAL Certificate
- FSSC Certificate

B. Other certificates

- FSSAI License
- Labour License
- Six Sigma Certifications
- Trade License
- Trademark Regn
- Startup India Regn
- GeM Regn
- ZED Certification

10. Environment Study Services

QCI - NABET Accredited Sectors

SI No	Accredited Sector	Sector No
1	Mining of Minerals including Opencast/Underground Mining	1
2	Thermal Power Plants	4
3	Mineral Beneficiation	7
4	Metallurgical Industries (Ferrous & NonFerrous)	8
5	Cement Plants	9
6	Chemical Fertilizers	16
7	Petro-Chemical Complexes (industries based on processing of petroleum fractions & natural gas and/or reforming to aromatics)	18

SI No	Accredited Sector	Sector No
8	Synthetic Organic Chemicals Industry (dyes & dye intermediates; bulk drugs and intermediates excluding drug formulations; synthetic rubbers; basic organic chemicals, other synthetic organic chemicals and chemical intermediates)	21
9	Distilleries	22
10	Integrated Paint Industry	23
11	Pulp & Paper Industry excluding manufacturing of paper from wastepaper and manufacture of paper from ready pulp without Bleaching	24
12	Sugar Industry	25
13	Oil & Gas Transportation Pipeline (Crude and refinery/Petro Chemical Products), passing through National Parks/Sanctuaries/Coral Reefs/Ecologically Sensitive Areas including LNG Terminal	27
14	Airports	29
15	Ports, Harbors, Breakwaters and Dredging	33
16	Ports, Harbors, Breakwaters and Dredging	34
17	Building and Construction Projects	38
18	Townships and Area Development Projects	39

11. Branding & Operations

Building a strong brand and efficient business operations is key to long-term success. We help clients create impactful identities and operational strategies that enhance market presence.

Scope of Work:

- **Logo Design & Brand Development:** Crafting a unique brand identity aligned with business goals.
- **Website Designing & Digital Marketing:** Professional online presence and lead generation support.
- **Corporate Profile & Presentation Development.**
- **Business Scaling & Operational Support:** Streamlining internal processes and management systems for growth.
- **Customer Relationship Strategies:** Building systems for improved engagement and retention.

Conclusion

Our comprehensive service spectrum ensures that every stage of your business journey — from planning, setup, registration, infrastructure and operations to export-import compliance, subsidies, technology integration and branding — is handled with professionalism, precision and transparency. We act as your strategic partner for growth, taking care of every compliance, subsidy and process so You can focus on your business vision.

P B CHANDRA MOULI

+91 80084 57659

info@bestexim.com

www.bestexim.com

6-3-790/8 Bathina Apartments, Flat No 2, Ameerpet, Hyd - 500 016 (TS)



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INDUSTRIAL SUBSIDIES | MSME | CUSTOMS
DPR & TEV REPORT



CONTACT US:

Contact number: +[91 8008457659](tel:918008457659) / +91 95150 20404

E-mail: info@bestexim.com

Our website: www.bestexim.com

Our Location: 6-3-790/8 Bathina Apartments, Flat No 2 Ameerpet, Hyderabad - 500 016 (TS)